



Corporate Overview

Oxane Partners



May 2022

www.oxanepartners.com



About Us: Oxane Partners



Founded by ex-Deutsche Bank investment bankers with 35+ years of investment experience between them



Technology solutions and consulting services to help banks and investment firms better analyze and manage investments



Global presence with 250+ employees across London, New York, and New Delhi, supporting 100+ clients

TARGET MARKET SIZE

We focus exclusively on
GLOBAL PRIVATE MARKETS

USD 12.6 trillion

PREFERRED BY

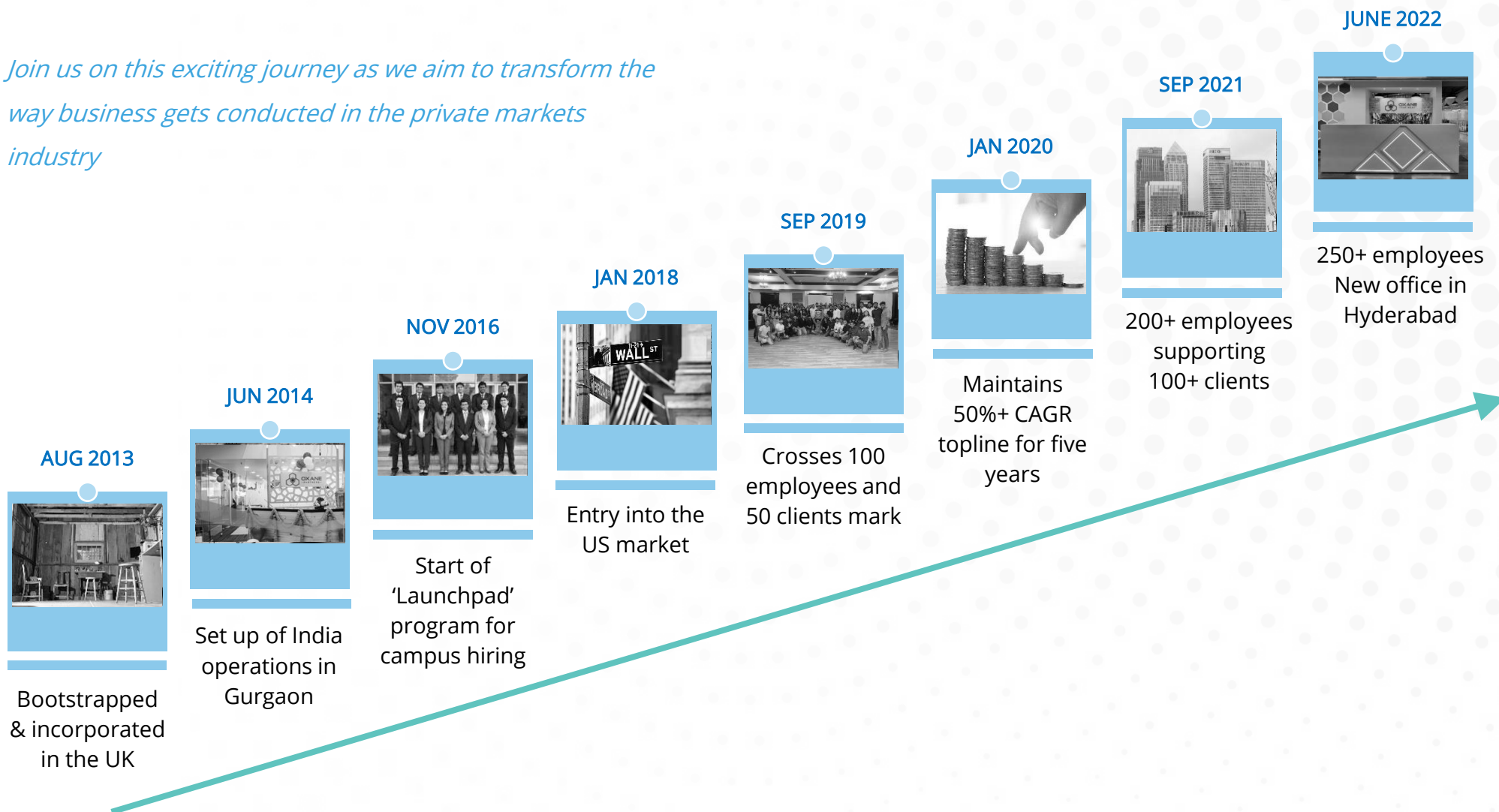
Leading **INVESTMENT BANKS**,
PRIVATE EQUITY, **PRIVATE CREDIT**,
and **HEDGE FUNDS**

OUR GOAL

On path to become the **LARGEST**
INDEPENDENT solutions provider
to the **PRIVATE MARKETS** globally

About Us: Our journey through the years...

Join us on this exciting journey as we aim to transform the way business gets conducted in the private markets industry



Our Solutions: Our offering covers the entire investment life-cycle



TRANSACTION ADVISORY

Team of analysts working as an extension of clients' investment team, supporting them in deal execution



PORTFOLIO MANAGEMENT

Dedicated team to support client in data management, loan servicing and enhanced surveillance



PLATFORM SOLUTIONS

Data scientists, business analysts, developers and product architects support our platform solutions



VALUATIONS ADVISORY

Providing independent valuation marks on hard-to-value illiquid investments

Spanning across asset classes



Private Equity Investments



Infrastructure Investments



Energy Financing



Consumer Loans



Corporate Lending



Student Loans



Commercial Real Estate



Peer-to-peer Loans



Specialty Finance

Our Solutions: Our growing footprint and credentials

OUR INSTITUTIONAL CLIENTS INCLUDE



10 of the top 15
Global Private
Debt Firms



5 of the top 12
Global Distressed
Debt Firms

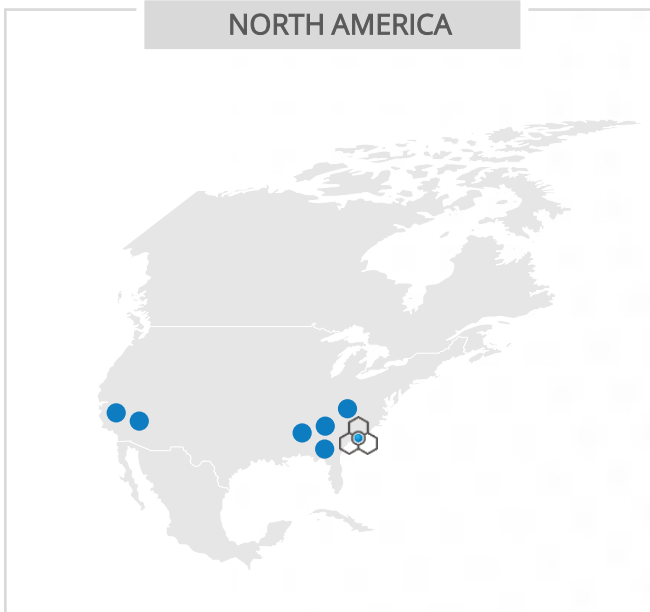


5 of the top 10
Global Private
Equity Firms

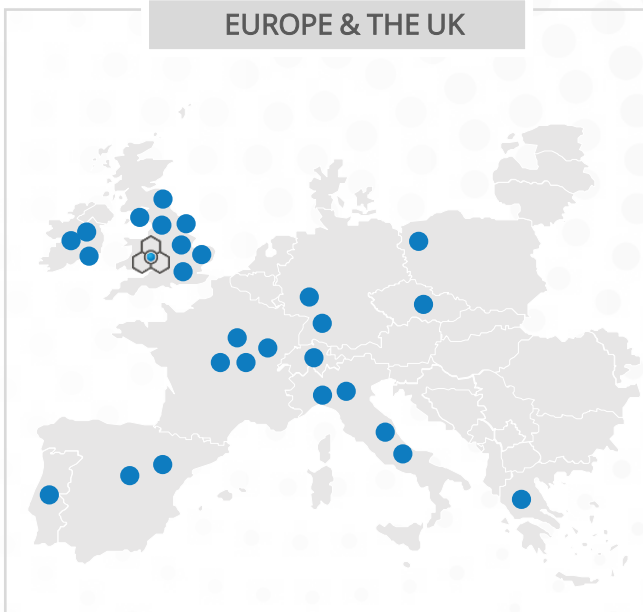


8 of the top 20
Global Investment
Banks

NORTH AMERICA



EUROPE & THE UK



ASIA PACIFIC



 OXANE
PARTNERS

 CLIENT &
PROJECTS

Our Solutions: Industry accolades and recognition across the globe

AltCredit
EUROPEAN
PERFORMANCE & SERVICES
AWARDS 2021

SERVICES
WINNER

Best portfolio management system
Oxane Partners

HEM
EUROPEAN SERVICES
AWARDS 2021

FINALIST

Best Specialist Portfolio
Management System Provider

Best Valuations Firm For
Hard To Value Assets

HEM
EUROPEAN SERVICES
AWARDS 2020

Shortlisted

OXANE
PARTNERS

Creditflux

CLO Census 2020

FINALIST

Best Portfolio
Management Solution

AltCredit
FUND INTELLIGENCE
US AWARDS 2020

Shortlisted

Best Portfolio Management System

REFI
European
AWARDS
2020

Winner

Portfolio management

Oxane Partners

**Real Estate
Capital**
AWARDS 2020

Finalist

Loan Servicer of the Year

OXANE PARTNERS

REFI US
AWARDS
2019

Winner

Portfolio management

Oxane Partners

EUROPEAN
PROPERTY
FINANCE
AWARDS 2018

Winner

Technical advisory of the year

Oxane Partners

TOP 10
Proptech
companies
to watch

2. OXANE PARTNERS
Digitising how real estate
deals are screened,
analysed and managed

1. EXPORO
Enabling investors to take
part in real estate deals
with as little as €500

Oxane Partners, awarded by Best Finance (Dutch) in 2018, credit trader in 2015, is digitising how real estate deals are screened, analysed and managed. The firm recently launched Oxane Credit, a real estate investment management platform that covers the lifecycle of a trade from origination, underwriting to post-closure portfolio management.

Oxane Credit is designed to automate all steps involved in managing the origination pipeline: underwriting a transaction, closing a deal, performing due diligence, monitoring and reporting on the deal and exit.

The platform allows investors to digitise every data point through the lifecycle, automate reporting and generate deal documents such as investment memoranda and term sheets, as well as produce ad-hoc analytics at the click of a button. While analysing a deal, users can set up investment criteria and an approval workflow for the investment committee.

The platform also has an in-built CRM module to manage the origination phase and an CRM (trade operating system) app to enable on-the-go access. With a flexible reporting module, every transaction is reported on and monitored.

The platform also provides a new layer of liquidity for existing investors looking to realise their

Women in Technology
& Data Awards 2020
WINNER

OXANE
PARTNERS

Mansi Bagga, Winner
EDM Professional of the Year

AltCredit
FUND INTELLIGENCE
EUROPEAN AWARDS
2020

Shortlisted

Best Portfolio Management System

ALTERNATIVE
INVESTMENT
AWARDS 2019

Oxane Partners

Best Commercial Real Estate
Investment Advisory 2019

FTF NEWS
Technology Innovation
Awards 2019

Best Buy-Side
Operations Solution

Finalist

OXANE
PARTNERS

THE FTG
tech
AWARDS
POWER OF TECH

FINALIST
INVESTMENT AWARD
TECHNOLOGY

Our Solutions: We are at the forefront of the transformation in the industry

Hi-tech pioneers supply data on demand

Below we profile three new firms that are digitalising workflows and costs to help improve investors' efficiency and access to CRE opportunities.

OXANE PARTNERS



Sumit Gupta, co-founder

Finance News

Real Estate Finance is primed for digital transformation, reveals Oxane Partners'

5 months ago Lisa Baker, Editor

Oxane Partners, a leading technology-driven solutions provider to alternative investments released its *Real Estate Finance Technology Report 2019*. The report reveals that real estate in the UK and Europe are still evolving in digital maturity and technology adoption but there is that point to near-term, far-reaching progress and that the sector is primed for digitalisation.

Oxane Partners, founded by two former Deutsche Bank credit traders in 2013, built a due diligence platform tailored to non-performing loan (NPL) investors.

More recently, Oxane designed an asset management platform to support all types of

Xplore Markets, set up by former RBS banker Pradeep Pattem, aims to simplify real estate markets.

Its first platform, REvolve, aims to manage property lifecycle investment management with

seamless navigation between confidential

portfolio work streams, private

markets, sharing insights with

public work streams.

Proplend's peer-to-peer marketplace connects investors to corporate loans up to \$5 million.



The digitalisation mandate in alternative credit

Sumit Gupta of Oxane Partners reflects on the evolution of alternative credit, the strategic and operational goals for investment managers, and how they are preparing for the post-Covid-19 world.

Loan Servicing 2.0

Vishal Soni, co-founder at Oxane Partners, talks about the digital transformation in real estate finance

Earlier this year, Oxane Partners, a leading technology-driven solutions provider to the real estate industry, announced its expansion into loan servicing followed by the firm being rated by DBRS Morningstar as a commercial mortgage servicer. Over the last few years, Oxane has earned a reputation in real estate investment management technology, picking up several industry awards before their latest foray into loan servicing. The firm's co-founder, Vishal Soni, talks about this expansion and plans for the future.

REFI Europe: Tell us about how it all started for Oxane Partners?

Vishal Soni: We co-founded Oxane Partners, Sumit and I, former Deutsche Bank's real estate and structured finance team. Today, managing these complex portfolios is an inordinate amount of time. There was a glaring gap in the market for a technology front



Vishal Soni, Co-founder

Asset-Backed

years, the platform grew to monitor over \$500M in assets under management.

Given our depth of expertise in the asset class, award-winning technology, and an experienced servicing team, expanding further



Oxane Partners Expands Client Footprint in the US; Signs Four Clients

PlaceTech.

How investors can get ahead by bringing tech to the table

"We have seen first-hand how firms are able to completely recalibrate their strategic and operational priorities and drive better performance with the use of technology", commented Vishal Soni, co-founding partner at Oxane Partners.

Our Team: That makes all the difference



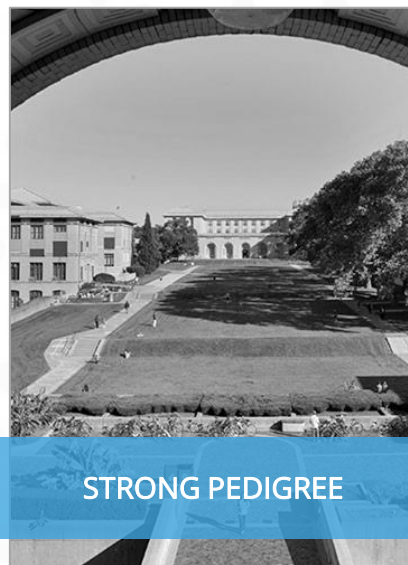
EXPERIENCED LEADERSHIP

Our senior team comes from bulge-bracket investment banks, global technology players, buy side firms, and consulting/audit firms



DIVERSITY OF IDEAS

We are an equal opportunities employer and diversity has been instrumental to our growth over the years



STRONG PEDIGREE

Our team with education pedigree from institutions such as CMU, INSEAD, HEC Paris, IIMs, IITs and certifications like CFA, FRM



INDUSTRY RECOGNITIONS

We consistently receive industry recognition, having been awarded 7 times in the last few years and another 18 recognitions

We work, play and celebrate together

Take a sneak peak into our India office - [here](#).



WORK

PLAY



CELEBRATE

We offer a chance to achieve your full potential



FAST PACED LEARNING

A training platform aligned to your career goals where you can engage, approach and learn from your peers



CAREER DEVELOPMENT

Take charge of your career development goals with exposure to niche domains in the private markets



CLIENT EXPOSURE

Opportunity to work and interact with leading investment firms and banks on a regular basis



PERKS & REWRDS

Competitive salary with flexible benefits and employee recognitions for exceptional performance



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